



Tenuta & Co

Independent Coil Specialist

Tenuta & Co is a technical consulting company that is focused on client relationships and delivering remarkable outcomes. Our mission, simply, is to be OF SERVICE to our clients and stakeholders. We have developed a unique approach when providing replacement **water**, **booster**, and **steam** coils within institutional, commercial, and industrial markets. Currently we are in search of an Independent Coil Specialist (ICS) to join our team. The ICS must enjoy providing superior customer service and working independently as this position is a contract/1099 position. The ICS will have the autonomy to work at their discretion with an uncapped commission structure and open territory.

As a company, we focus a great deal on **customer service**. Each client is as different as each application. Those needs fuel our promise to keep clients first. The independent coil specialist will work with clients on providing the appropriate replacement coil that fits their application and time frame. By means of a call, email, and/or text with basic information of the type of coil the ICS will provide the **price of the replacement coil often that very day**. In the event of a more in depth application, the ICS may be required to conduct an on-site visit in an effort to secure more information along with appropriate photos and/or engineering documents.

The ideal candidate shall have:

- ✓ Strong experience and understanding in HVAC systems (retired steamfitters and pipefitters are encouraged to apply)
- ✓ Previous replacement coil experience a plus
- ✓ Own a dependable mode of transportation
- ✓ Strong working knowledge of email and text
- ✓ Own tools (tape measure, calipers, safety glasses, and gloves)
- ✓ Internet access
- ✓ Smart Phone

Tenuta & Co will provide:

- ✓ All appropriate training and coil sizing sheets
- ✓ All marketing collateral
- ✓ G-Suite (G-Mail, Google Docs, Hangouts)
- ✓ Quotation system

The Independent Coil Specialist position provides an opportunity to be as successful as one would like on their own time. Please send resumes to jtenuta@tenutaco.com.

(Tenuta & Co is an equal opportunity employer)

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